

# Beaumont Care Partners

A Physician-led Clinical Integration Network

May 12, 2020

Dear BCP Physician:

As a Beaumont Care Partners physician member, your safety and well-being are our top priority. At the beginning of the COVID-19 outbreak, we wrote to inform you that we had established our own group purchasing marketplace – **BCPTrust** – to provide BCP physician offices access to medical and office supplies at greatly reduced prices. We are pleased to see many of you have taken advantage of the marketplace: nearly 50% of the offices logging initial inquiries have joined BCPTrust.

Now, in addition to the BCPTrust option, Beaumont Care Partners has secured an agreement with Beaumont Health to provide personal protective equipment on an a la carte basis, near-or-at-cost, for our independent physician offices. The list of available equipment and pricing is as follows:

<u>Product</u>	<u>Producer</u>	<u>Price</u>
Faceshields	Mursix	\$1.64 Each
Isolation Gowns	Petosky Plastics	\$0.66 Each
Earloop Masks – Adult	Medline	\$1.00 Each
Nitrile Exam, Powder-Free Gloves (S)	No Standard	\$8.10 per Box
Nitrile Exam, Powder-Free Gloves (M)	No Standard	\$8.10 per Box
Nitrile Exam, Powder-Free Gloves (L)	No Standard	\$8.10 per Box

We've with Beaumont to offer flat-fee shipping of \$15.00 for Ground and \$25.00 for Overnight; additionally, Beaumont is making free pick-up available at its Consolidated Service Center (CSC) at 41965 Ecorse Rd; Belleville, MI, Monday to Friday from 8:00 am until 5:00 pm.

Please send order information directly to Ryan Catignani at [ryan.catignani@beaumont.org](mailto:ryan.catignani@beaumont.org). Please provide Practice Name, Attention (Name), Shipping Address (if shipping), Billing Address (if different), Phone Number, Contact Name, Order Quantities, and Shipping / Pick-Up Preference.

This list is fluid and subject to change based on availability – BCP will update you on any product adds and/or deletions. We hope that this extra access to equipment can aid your offices in reopening. We wish you good health and the best of luck in getting back to work while helping to establish the “new normal”.

Sincerely,

Belal Abdallah, MD, BCP Chair  
David Wood, MD, BCP Medical Director  
Ryan Catignani, BCP Executive Director